Compare the whole quote.

Compare the same product, quantity and delivery destination.
Write "to confirm" for missing details. Keep estimates visible.

Product / order

WHAT TO COMPARE	Quote A	Quote B
Product & specification Model, material, dimensions and must-match details		
Order quantity Same units; actual quantity and any minimum order		
Product price Currency, unit price and product subtotal		
Packing What is included; any separate packing costs		
Delivery & import costs Destination, freight and import charges; included or separate		
Timing Preparation and transit separately; what starts each estimate		
Agreed product checks Scope, method and records; included or separately priced		
Order terms Payment stages, approvals and handling of product issues		

A missing cost is not zero.
Separate confirmed amounts, estimates and costs still to confirm.

Main difference or question to clarify

Have a product in mind? Send Rick a link or photo.

You do not need an existing quote or a completed worksheet to get in touch.

Read the full guide Send a product request